

# Stacie Kyle

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**Mrs. Kyle** has spent the majority of her career in Information Technology Leadership roles, with a focus on Financial and Human Resource applications. She is adapt at reengineering operations to reduce costs and improve productivity, handling multiple priorities, thinking outside the box to solve problems, overhauling ineffective systems and streamlining procedures utilizing decentralized and federated IT models, negotiating major contracts, building cross-functional teams, business focused process design, sales support, demand management, IT governance, strategic "sourcing" and process oriented IT solutions. She has global experience (focus on the emerging markets) in managing operations and information technology across the functional value chains of an organization.

When Mrs. Kyle is not at her day job, she spends the majority of her time working with non-profit agencies, specifically animal shelters and rescues. She is very active in the community of animal rescue in the Northeast and organizes/creates fundraising events and initiatives as well as the coordination with social media for a large all-volunteer rescue group. She also volunteers any extra time she has with the Humane Society of Atlantic County – a no-kill shelter that moves dogs from the Southeast in high kill shelters and offers them a chance at a finding a home.

## **Key Recognitions:**

WITI – **Speaker** on Women in Business (2001 – 2012)

Merck & Co. 2007 - **Six Sigma Executive Green Belt**

Owner/board Member of **Action Dance Theatre** (non-profit arts – 1985 -1994)

Member of **ISACA** for over 15 years

Board Member – **Charlestown Historical Society**, Ma (2000-2005)

Volunteer member of the Humane Society of Atlantic County – (2012 – present)

Volunteer Organizer – (2010 – present) NEBTR (**Northeast Boston Terrier Rescue**) – Events, Fundraising and Social Media Liaison

## **Education:**

**MBA**; Westwood College

**CSS**; Management and Administration/Computer Science, **Harvard Extension School**, School of Special Studies

**BS**; Management and Finance, **Boston College**

# Stacie Kyle

Senior Leader with Big 5 experience who combines in-depth IT strategy and operations experience to build world-class, global systems; transforms technology into strategic business initiatives to optimizing enterprise processes and drive revenue and profit gains.

- 18 years of experience in leadership of systems management and strategy, using systems and applications to better business process and operations.
- Built \$100M business case and received executive committee approval to implement solution to overhaul and functionalize a new Global HR operating model and regional shared service center in over 100 countries. Built program governance for local market functional ownership.
- Designed and delivered cost-effective, high performance SFA/CRM/FIN/HRMS/ technology roadmap solutions to meet challenging business demands implementing IT Governance, Solution and Data Architecture, Process Counsels, Portfolio and Demand Management with capital appropriation models. (Oracle/SAP/PeopleSoft/Sales force. com CRM)

Change Agent who builds mission-critical IT strategies for business solutions in dynamic, complex and challenging global environments.

- Developed three-year roadmap and global data governance model to deploy sales force capabilities (CRM) and BI/Analytics (Big Data) in emerging markets for new Consumer Care Division of a large pharmaceutical company – with multiple distribution channel strategies utilizing multiple SCRUM teams.
- Delivered IT value to HR from the delivery of a Global HRMS application in 89 countries and 10 languages, contributing \$4 million annually (3 year over year costs) to the bottom line of on newly created Global HR operating model, delivered technology through the delivery of end to end business processes with the inclusion of a Global Shared Business Services within a federated business model; implemented information sensitive partitioning.
- Championed post-merger "people" integration of systems following \$4 billion acquisition.

Strong Leader adept at combining strategic vision with tactical/operational execution in support of division milestones and corporate scorecard objectives.

- Generated \$4.25 million in annual savings; introduced state-of-the-art IT governance for managing global deployments of enterprise applications to support multiple business processes.
- Cut operations expense 25% and rework costs of 30% as key leader in building quality function based on lean strategies, integrating offshore/near shore resources for both process outsourcing and support services.
- Turn around experience with underperforming HR/FIN operations through business process change, shared services implementation and technology in a matrix organization.
- Supporting a 100M OpEx program for finding cost cutting approaches in external labor through and various sourcing opportunities.

Thrive in fast-paced, high-pressure multicultural environments. Cultivate solid business relationships; build high-performance loyal teams focused on commitment to mission/excellence.

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## CAREER HISTORY

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### **Owner: IT Strategic Consulting, 2013 - Present**

IT executive specializing in strategy and value-add IT with a track record for implementing technology driven, business-enabling solutions in the Consumer Package Goods, Consumer Health, Pharmaceutical, Finance & Banking, and Professional Services Industries. Engaged in freelance projects focusing on enterprise scale application development and deployment, Portfolio Rationalization, Business Intelligence, Sales Force Automation and deployment, Cloud solutions (sales, marketing and data), Strategic Sourcing, and Performance Management/Metrics/KPI's.

### **Corning Incorporated – October to present**

Currently supporting the Corning Global PMO on managing the deployment and rollout of a PPM (Project/Project Management) tool within the Quality service line of business; also supporting HR and Finance Shared Services in putting together the strategy for a Global ERP solution and 5-year roadmap.

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## **Deutsche Bank - April 2013 – October 2013**

Supported this Global Asset Bank as program manager/director for a large scale Global Technology Sourcing Program to save EURO 70M in operating expense, focusing on external hiring consumption and practices, vendor contract re-negotiation and a new vendor management SLA process.

## **Executive Director Merck Consumer Care (MCC) Commercial IT, Merck and Co., 2010 – 2013**

Position serves as a key IT business liaison and innovator for MCC's global sales and marketing (Commercial) efforts, partnering closely with global business leadership to help enable the Commercial IT strategy in support of the company's retail business long-term growth. Utilize Big Data and technology (CRM/SaaS) to advance the business' performance goals, effectiveness, and efficiency. IT Partner to the US, Eastern and Western market leaders in a matrix organization which includes collaboration with the leaders of R&D IT, Marketing, Supply Chain, Enterprise Architecture, IT Shared Services and Merck's Pharmaceutical Commercial division. Responsible for big picture thinking in support of the consumer business' global sales growth objectives and operationalize the IT strategy through the consumer value chain through the implementation of Big Data and analytics.

## **Senior Director, Corporate Client Services Leader, Global HRIT, Merck and Co., 2005 - 2010**

Work closely with Global HR leaders to manage enterprise-wide HRIS/HRMS and data analytics strategies. This included participation in strategic planning for portfolio planning and prioritization; management of the long range operating plan and IT portfolio governance. Responsible to maintain and improve customer satisfaction, IT spend and asset utilization and "strategic sourcing" for project cost efficiencies. Staff of 20-25 seasoned IT professionals in each region, with an administrative & capital budget of \$30-35M. Processes supported are the entire HR value chain of hire to retire.

Global IT Leader for HCM and Shared Services implementation - IT delivery leader for the implementation of a Global SAP solution in 89 countries with 10 languages for approximately 60,000 employees in 18 months. This included the implementation and integration of a Global Shared Service Center, the execution of a new Global HR Operating Model, Executive Compensation and Branding and localization for each market around personal data and privacy. Team size; 70 core members and over 300 extended team members in over 18 countries.

## **Principal, ERP/PeopleSoft Practice Lead (North America) Atos Origin, Inc., 2003 to 2005**

Responsibilities included; practice P&L, business development, client relationship management, proposal development and delivery on a global scale. Job included a strong focus on integration with application support and hosting lines of business – near and off shore.

## **Managing Director PeopleSoft Service Line, Answerthink Consulting Group, 2001 - 2003**

Responsibilities included oversight of wide range of business initiatives with focus on HR and Financial solutions. Managed development and implementation of product service offerings for HR and Finance "go to market" strategy including; strategic process design, implementation, PMO, training solutions, change management and business process reengineering for PeopleSoft suite, working closely with the strategy group (Hackett Group).

## **PriceWaterhouseCoopers, 1994 to 2000 (proffered partnership 1999)**

### **Managing Director, Global ERP Management Services, PMO**

Global Director on Leadership team – Enterprise Core Systems - Led internal global initiatives for PeopleSoft Global HR/FIN deployment, which included; global program governance, standard knowledge management, methodology and tools change leadership and Release Management.

### **Managing Director, PeopleSoft Practice & Center of Excellence**

Championed and built PeopleSoft Center of Excellence practice with oversight of all sales and management of services across the globe. Responsibilities included management of clients and staff, project margins, and overall regional/global profitability. Grew practice to profit of \$90M within 3 years.